

# RAJSHRI JAYARAMAN

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## CURRENT EMPLOYMENT

2014 – present	Associate Professor of Economics with tenure, ESMT Berlin
2015 – 2019	Faculty Lead, ESMT Berlin MBA Program
2010 – 2014	Associate Professor of Economics, ESMT Berlin
2007 – 2010	Assistant Professor of Economics, ESMT Berlin

## EDUCATION

2001	Ph.D., Economics, Cornell University
1995	MA, International and Development Economics, Yale University
1994	BA (Joint Honors), Economics and Finance, McGill University

## PAST EMPLOYMENT

2001 – 2007	Post-Doc, Center for Economic Studies, University of Munich
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## PROFESSIONAL AFFILIATIONS

2016 – present	Committee for Organizational Economics, German Economics Association, Elected Member
2012 – present	Human Capital and Economic Opportunity Global Working Group, Invited Member
2011 – present	Committee for Development Economics, German Economics Association, Elected Member
2008 – present	CESifo Research Network Fellow, Invited Member
2007 – present	Poverty and Economic Growth Network, Invited Member
2007 – present	American Economic Association, Member
2007 – present	Canadian Economics Association, Member

## FIELDS OF INTEREST

Development Economics, Labor Economics, Applied Econometrics

## **PUBLICATIONS**

Defaults and Donations: Evidence from a Field Experiment, 2018, (with Steffen Altmann, Armin Falk, Paul Heidhues and Marrit Teirlinck), accepted for publication, *Review of Economics and Statistics*.

Anatomy of a Contract Change, 2016, (with Debraj Ray and Francis de Vericourt), *American Economic Review*, 106(2), 316-358.

Linear Social Interactions Models, 2015, (with Lawrence Blume, William Brock, and Steven Durlauf), *Journal of Political Economy*, 123(2), pp. 444-496.

The Effect of School Lunches on Primary School Enrollment: Evidence from India's Midday Meal Scheme, 2015, (with Dora Simroth), *Scandinavian Journal of Economics*, 177(4), pp. 1176-1208.

Engendered Access or Engendered Care? Evidence from a Major Indian Hospital, 2014, (with Debraj Ray and Shing-Yi Wang), *Economic and Political Weekly*, June 21.

Do Higher Costs Spur Process Innovations and Managerial Incentives? Evidence from a Natural Experiment, 2013, (with Benoit Dostie), *Journal of Economics & Management Strategy*, 22(3): 529-550.

Organizational Redesign, Information Technologies and Workplace Productivity, 2012, (with Benoit Dostie), *The B.E. Journal of Economic Analysis & Policy*, 12(1,Topics): Article 4.

What (if Any) Are the Returns to Computer Use? (with Benoit Dostie and Mathieu Trépanier), 2010, *Applied Economics*, 42(30): 3903-3912.

Determinants of School Enrollment in Indian Villages, 2006, (with Benoit Dostie), *Economic Development and Cultural Change*, 54(2): 405-421.

The Signaling Role of Municipal Currency in Local Development, 2004 (with Mandar Oak) *Economica* 72(288): 597-613.

Small-scale Industry, Environmental Regulation and Poverty: The Case of Brazil, 2004, (with Peter Lanjouw), *World Bank Economic Review* 18(3): 443-464.

The Evolution of Poverty and Inequality in Indian Villages. 1999, (with Peter Lanjouw), *World Bank Research Observer* 14(1): 1-30.

## **WORKING PAPERS**

School Feeding and Learning Achievement: Evidence from India's Midday Meal Program, 2016, (with Tanika Chakraborty), IZA Discussion Paper No. 10086. (Under Review)

Choosing Team Members versus Ideas: Evidence from a Field Experiment in Entrepreneurial Team Performance (with Viktoria Boss, Linus Dahlander, and Christoph Ihl). Under Review.

## WORK IN PROGRESS

Efficient Dynamic Matching (with Steven Durlauf and Larry Blume)

Charitable Giving in Humanitarian Crises (with Marrit Teirlinck and Michael Kaiser)

Who are Germany's Refugees? (with Herbert Bruecker and Alexandra Spitz-Oener)

Employment Effect of Refugees on Natives: Evidence from Germany's Refugee Influx (with Alexandra Spitz-Oener)

Are Immigrants Financially Sophisticated? Evidence from Tax Records (with Benoit Dostie)

## OTHER ACADEMIC PUBLICATIONS

Book Review of "An Economist in the Real World: The Art of Policy Making in India" by Kaushik Basu, MIT Press (2015), in *Journal of Economic Literature*, Vol. LIV (June, 2016).

*Institutional microeconomics of development*, 2010, (Co-edited with Timothy Besley) CESifo seminar series, Cambridge: MIT Press.

Influence of polymorphism within the heme oxygenase-I promoter on overall survival and transplantation-related mortality after allogeneic stem cell transplantation, 2008, (with Gerbitz, Armin, Patrick Hillemanns, Christoph Schmid, Andrea Wilke, Hans-Jochem Kolb, Gunther Eissner, and Ernst Holler), *Biology of Blood and Marrow Transplantation*, 14(10), 1180-1189.

Polymorphism in the Promoter Region of the Hemeoxygenase I Gene of the Donor Influences Overall Survival and Graft Versus Host Disease, 2006, (with Gerbitz, Armin, Patrick Hillemanns, Christoph Schmid, Andrea Wilke, Hans-Jochem Kolb, Heike Bremm, Guenther Eissner, and Ernst Holler), *Blood*, 108(11), 2879-2879.

International public goods and the case for foreign aid, 1999, (with Ravi Kanbur) In *Global Public Goods*, ed. I. Kaul, I. Grunberg, and M. A. Stern, 418-435. New York, NY: Oxford University Press.

Friederiszick, H. W. G. Tseveen, R. Jayaraman, L.-H. Röller, J. Weinmann (2009). *Railway alliances in EC long-distance passenger transport: A competitive assessment post-liberalization 2010*. ESMT No. WP-109-01.

## RECENT NON-ACADEMIC WRITING

*In German, related to the need for evidence-based policy making with regard to the "refugee crisis":*

Original title: "Fakten zum Flüchtlingszustrom: Merkel ist nicht allmächtig", Focus Online, Sept. 20, 2017.

Available here: [http://www.focus.de/politik/experten/bundestagswahl-merkels-grenzoeffnung-steht-nicht-am-beginn-der-fluechtlingswelle\\_id\\_7612676.html](http://www.focus.de/politik/experten/bundestagswahl-merkels-grenzoeffnung-steht-nicht-am-beginn-der-fluechtlingswelle_id_7612676.html)

“Forschungslücke: Deutschland hat es versäumt, aus früheren Flüchtlingsstroemen zu lernen“ (with Rema Hanna and Alexandra Spitz-Oener), July 3, 2016.

Available here: <http://www.sueddeutsche.de/wirtschaft/forum-forschungsluecke-1.3060739>

*On incentives in the workplace:*

“The economic and the social: anatomy of a contract change in India” (with Debraj Ray), 2017.

Available here: <http://voxddev.org/topic/firms-trade/economic-and-social-anatomy-contract-change-india>

## TEACHING

MBA: Data Analytics for Managers, Business and Economic Development, Business Statistics (ESMT)  
EMBA: Data Analytics, Business Experiments (ESMT)  
Executive: Data Analytics, Economic Development, Incentives in Firms (ESMT)  
BA: Development Economics (University of Munich)  
PhD: Labor in Economic Development, Randomized Experiments (Berlin Doctoral Program), Development Economics, Public Choice (University of Munich)  
MIM: Econometrics, Global Challenges (ESMT)  
MA: Data Analytics in Business for Mathematicians (AIMS, Cape Town)

Awards: President’s honor roll for teaching excellence: 2011-2017

## EXTERNAL GRANTS AND AWARDS

German Science Foundation (DFG) Grant Priority Program 1764, “Refugees: Labor Market Integration and Impact on Natives”.

German Science Foundation (DFG) Grant CRC-TRR 190: “Rationality and Competition”

Curtius Foundation Grant, Germany

NESTA IGL Grant, U.K.

German Research Foundation (DFG) Grant JA 1675/2-1, Germany

International Growth Centre (IGC) Grant, U.K.

Social Science and Humanities Research Council (SSHRC) Grant, Canada

Research and Training Group (RTG) Grant, Germany

Karl-Heinz Kipp Chair in Research (2016-2017)

KfW Prize for Policy-Relevant Research (2016)

## REFEREEING

American Economic Review, Journal of the European Economics Association, Games and Economic Behavior, Journal of Finance, Journal of Human Resources, Economic Development and Cultural Change, Journal of International Development, Management Studies, World Development, European Economic Review, ITAX, Research Policy, Empirical Economics, Management Science, Volkswagen Foundation

## RECENT SEMINARS AND CONFERENCE PRESENTATIONS

- 2018 Oxford University, University of Rotterdam, CRC-TRR 190 workshop Berlin, Max Planck Institute Munich.
- 2017 T-20 panel host (as part of Germany's G-20 presidency), Tutzing CRC-TRR 190 workshop, Berlin Demography Conference Panelist, University of Goettingen, Cornell University, University of Jena, HEC Montreal.
- 2016 Canadian Economics Association Development Economics Group, Goethe University Frankfurt, IGC Conference Delhi, Goettinger Schule Conference, ESPE Conference Berlin
- 2015 WZB Philanthropy Conference, German Economics Association Development Economics Conference, Joint Conference with Georgetown.
- 2014 Bocconi University, Mannheim Economic Department, BBE Workshop, Canadian Economics Association (CEA) Conference, DIW Development Economics Seminar.
- 2013 CESifo Behavioral Economics Conference, DIW Development Economics Seminar (inaugural seminar), CEA) Conference, ISI Growth and Development Conference
- 2012 German Economics Association (VSP) Development Economics Conference, Institute for Economic Research Kyoto, University of Heidelberg, ISI Growth and Development Conference, University of Bayreuth.
- 2011 University of Namur, Paris School of Economics, Oxford University, CEA Conference, VSP Development Economics Conference, CESifo Behavioral Economics Conference, NEUDC Conference, Berlin Behavioral Economics Workshop, German Economists Abroad Conference (co-organiser)
- 2010 IFMR Chennai, University of Stockholm, Goethe University Frankfurt, CESifo Education Economics Conference, ISI Growth and Development Conference.